



Leveraging Cloud Storage for Mainframes

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What, Why, and How of Cloud Storage

- Cloud Storage and Cloud Computing are changing how IT operates – outside of the mainframe data center
- Trends and Tides
- Use Cases
- CloudTAPE - How it Works
- Questions

Why Cloud Storage?

- Agility and scalability drives cloud deployment value more than cost
- 2014 is the year that Enterprise IT embraced Cloud
- **Cloud IT infrastructure spending climbed to nearly 30% of overall IT infrastructure spending in 1Q15, up from 26.4% a year ago (IDC)**
- AWS 81% YoY Growth and profitable
- Cost is compelling
 - IT infrastructure is now driven by low margin and capital intensive cloud business models
- Security is now a driving reason TO USE Cloud (Security now up to 10% of Enterprise IT budgets)

Trends and Tides

- AWS Cloud Storage Pricing

	Standard Storage	Reduced Redundancy Storage	Glacier Storage
First 1 TB/mo	\$0.0300 per GB	\$0.0240 per GB	\$0.0100 per GB
Next 49 TB/mo	\$0.0295 per GB	\$0.0236 per GB	\$0.0100 per GB
Next 450 TB/mo	\$0.0290 per GB	\$0.0232 per GB	\$0.0100 per GB

- *IBM SoftLayer Object Storage Pricing at \$0.04/GB/month*
- *Oracle Storage Cloud Archive \$0.001/GB/month*
- *Google Announced 100PBs FREE of cloud storage (restrictions apply)*
- *Cloud Storage leading the Race to Zero*

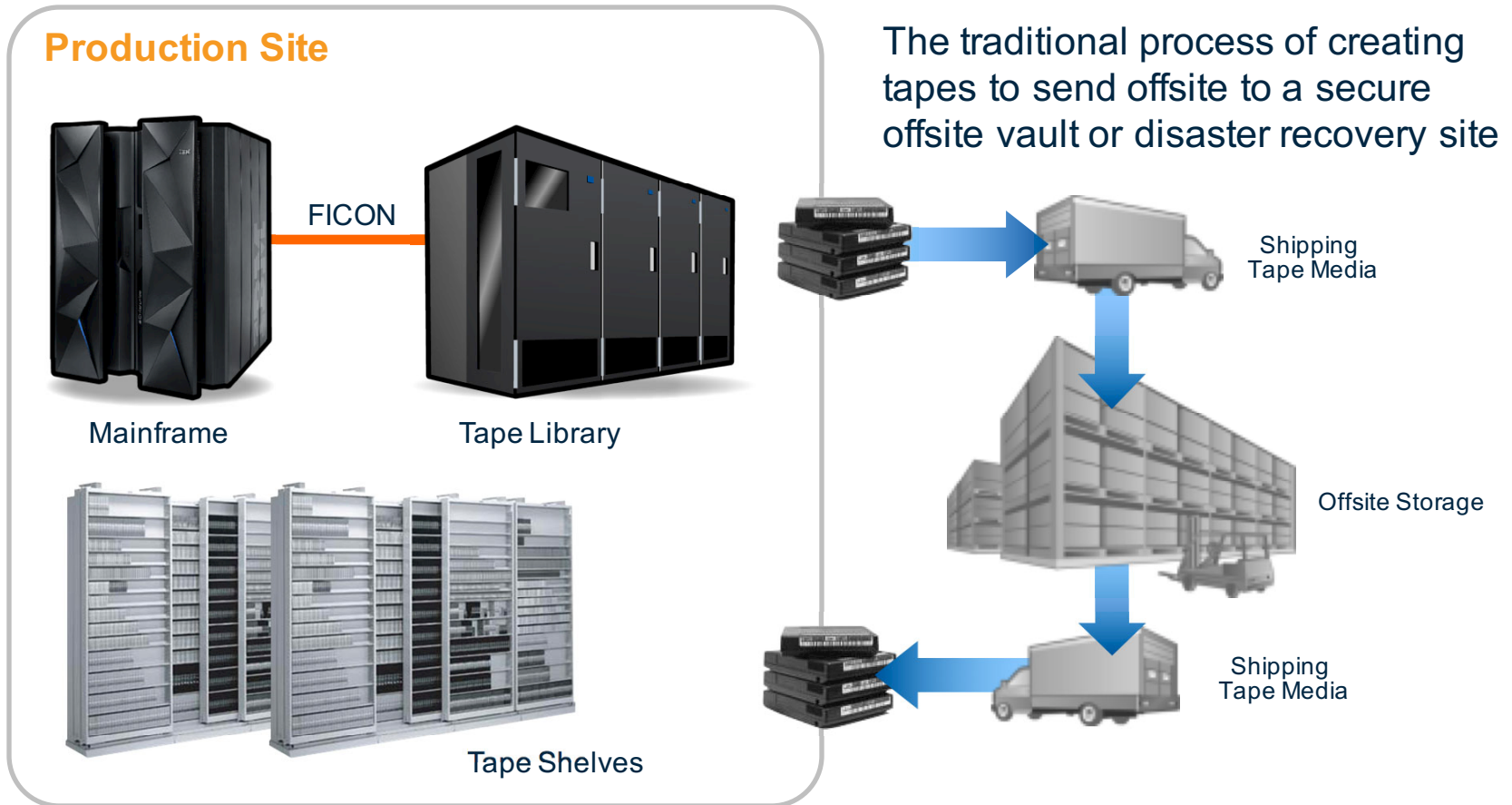
Trends and Tides for Mainframe Virtual Tape



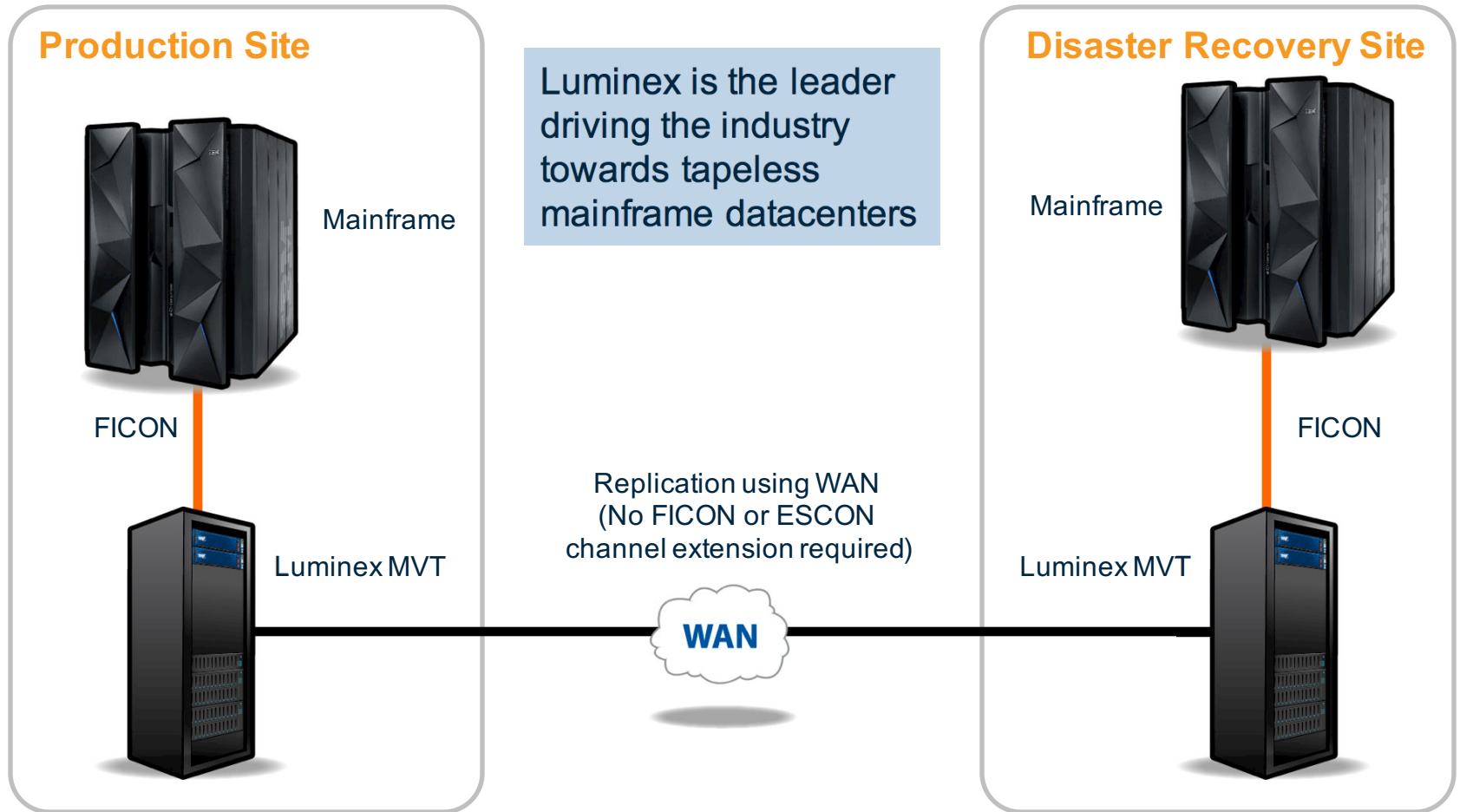
- Infrastructure Changes and Operational Trends
 - Better Disaster Recovery
 - Security and Encryption
 - Multi-site Data Center Operations
 - Shared Storage Infrastructure
 - Virtual for the Masses
 - Big Data Meets Big Value Data

Traditional Physical Tape

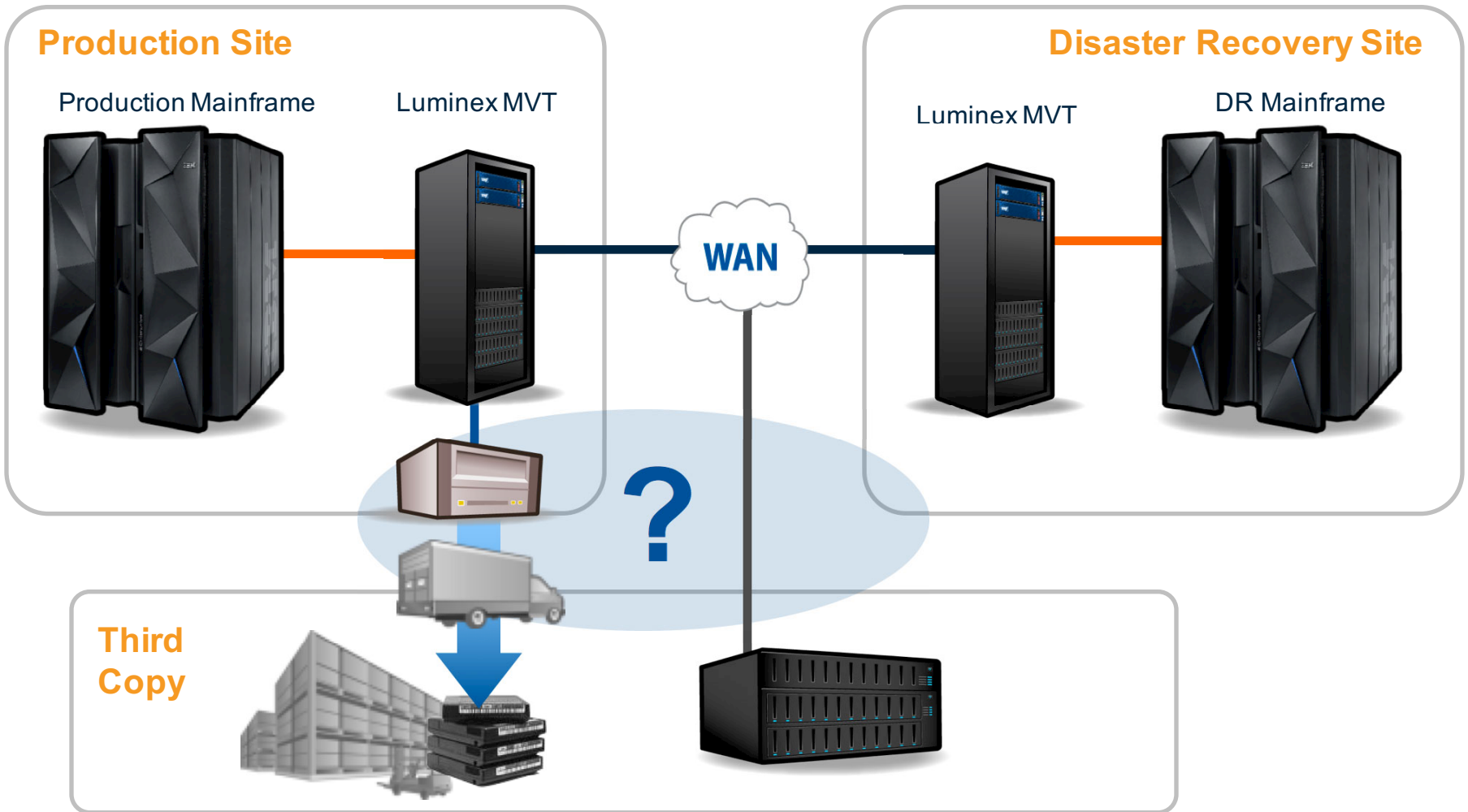
Vaulting and Recall



Data Centers and Disaster Recovery without Physical Tape



3rd Site Tape Archive



Encryption and Security

- It is essential to encrypt data PRIOR to it being sent to the cloud storage
 - Processes and key management in your total control
 - Ensure that any breach of the cloud storage data center does not risk your data
 - Ensure that data cannot be mis-used or subject to government request without your involvement
- Integrates with and leverages CGSafe Luminex encryption and key management



Trends and Directions

Security and Encryption



- Increased Customer Focus on Mainframe Data Security
 - Data-At-Rest and Data-in-Flight
- Inline data encryption options with key management
 - Luminex – CGX-based or KMIP appliance
 - EMC – RSA
 - IBM and Oracle for physical tape media only
- Drive-based encryption does not protect against logical access or in-flight during replication
- Security requires encrypting data at its earliest point of creation and decrypting closest to when/where it is used

Mainframe Tape Performance Characteristics

LOCAL SITE

- Fast Read/Write Critical
- Frequent Activity



LOCAL SITE

- Fast Write Critical
- Read Speed Not Critical
- Frequent Activity

REMOTE SITE

- Fast Read during DR event/test Critical
- Infrequent Activity

LOCAL SITE

- Write & Read Speed Not Critical
- Infrequent Activity

REMOTE SITE

- Write & Read Speed Not Critical
- Infrequent Activity

Understand Your Data

Tape Analysis by Age Report

Category	Capacity (GB)	Current Volumes	% of Total	Cumulative % of Total
5+ Years	117,655.34	69,929.00	8.47%	8.47%
3+ Years - 5 Years	179,092.39	64,788.00	12.89%	21.35%
1+Years - 3 Years	260,912.72	94,375.00	18.77%	40.13%
181 Days - 1 Year	227,960.98	84,509.00	16.40%	56.53%
91-180 Days	153,766.02	57,078.00	11.06%	67.60%
61-90 Days	65,719.32	24,592.00	4.73%	72.32%
31-60 Days	61,356.24	20,044.00	4.41%	76.74%
0-30 Days	323,259.88	140,785.00	23.26%	100.00%
Summary:	1,389,722.89	556,100.00	100.00%	100.00%

- ~68% of Tape data is more than 90 days old

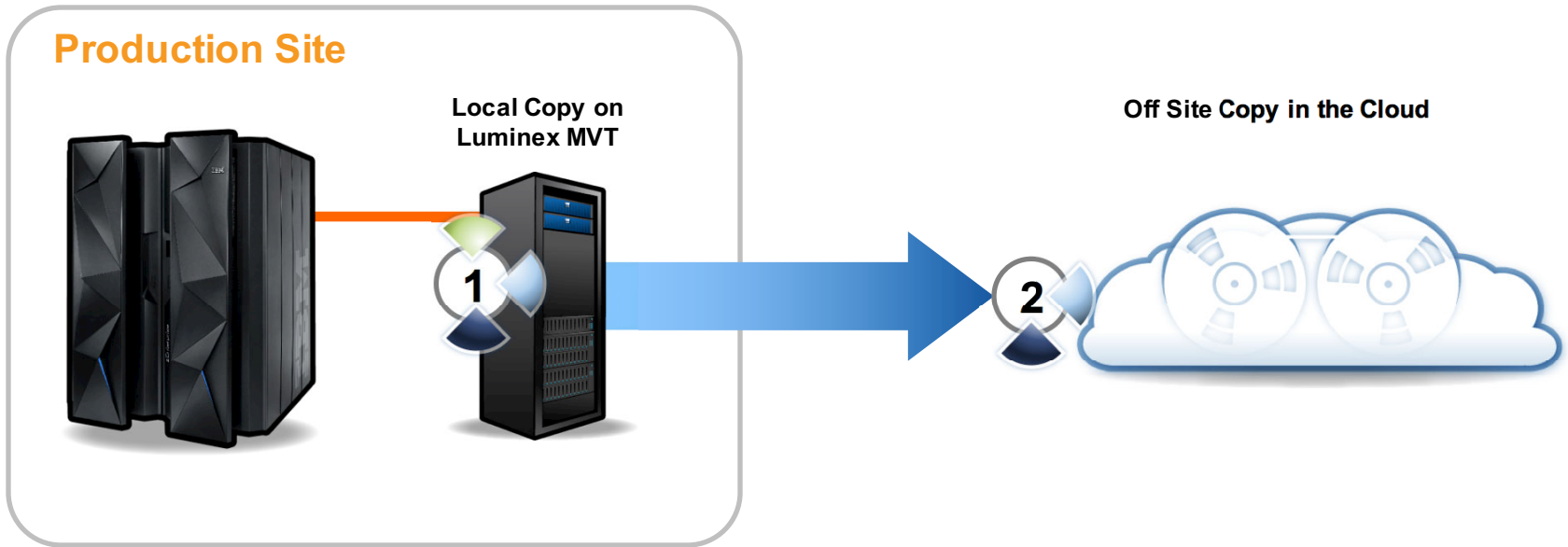
Understand Your Data

Tape Analysis by Age Report

Category	Capacity (GB)	Current Volumes	% of Total	Cumulative % of Total
5+ Years	611,116.17	39,465.00	41.09%	41.09%
3+ Years - 5 Years	304,034.82	10,697.00	20.44%	61.53%
1+Years - 3 Years	437,680.34	41,195.00	29.43%	90.95%
181 Days - 1 Year	40,843.12	6,671.00	2.75%	93.70%
91-180 Days	38,887.56	10,059.00	2.61%	96.31%
61-90 Days	9,564.28	3,242.00	0.64%	96.96%
31-60 Days	11,030.01	3,815.00	0.74%	97.70%
0-30 Days	34,238.84	13,431.00	2.30%	100.00%
Summary:	1,487,395.13	128,575.00	100.00%	100.00%

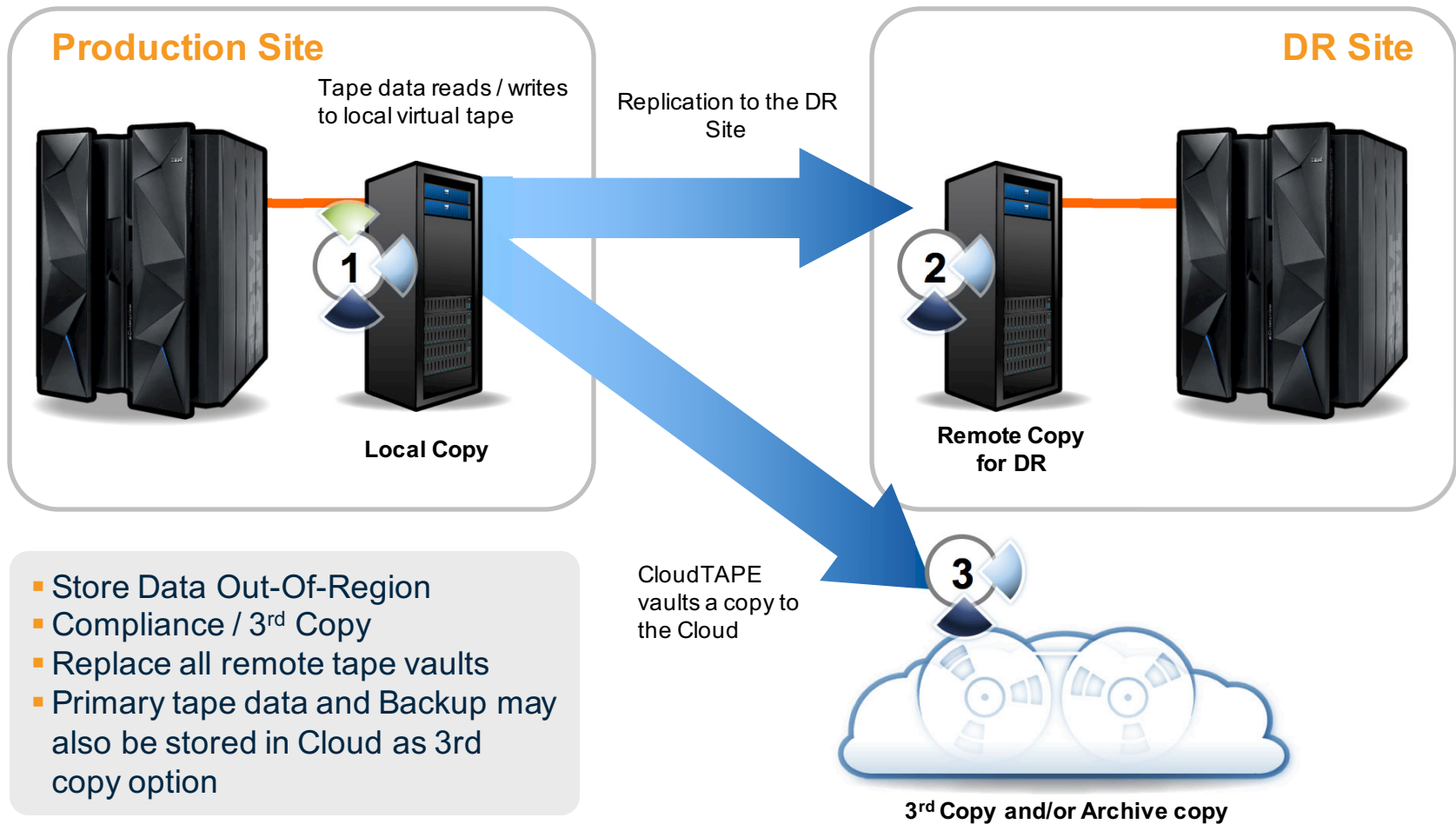
- ~96% of Tape data is more than 90 days old

Use Case: Off Site Copy



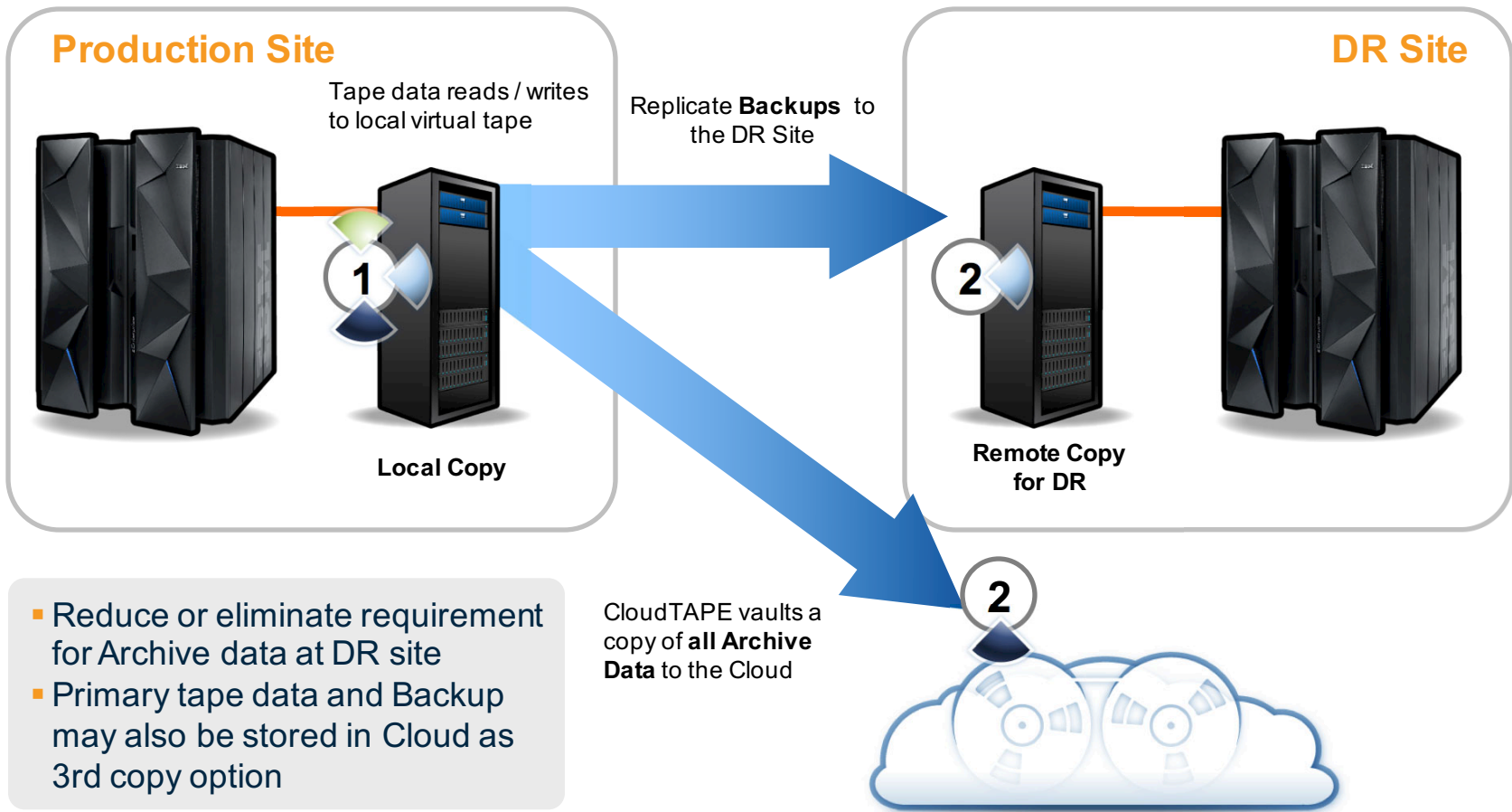
- Provide remote storage and redundancy without the cost and overhead of a dedicated DR or bunker site

Use Case: 3rd Copy and/or Archive



- Store Data Out-Of-Region
- Compliance / 3rd Copy
- Replace all remote tape vaults
- Primary tape data and Backup may also be stored in Cloud as 3rd copy option

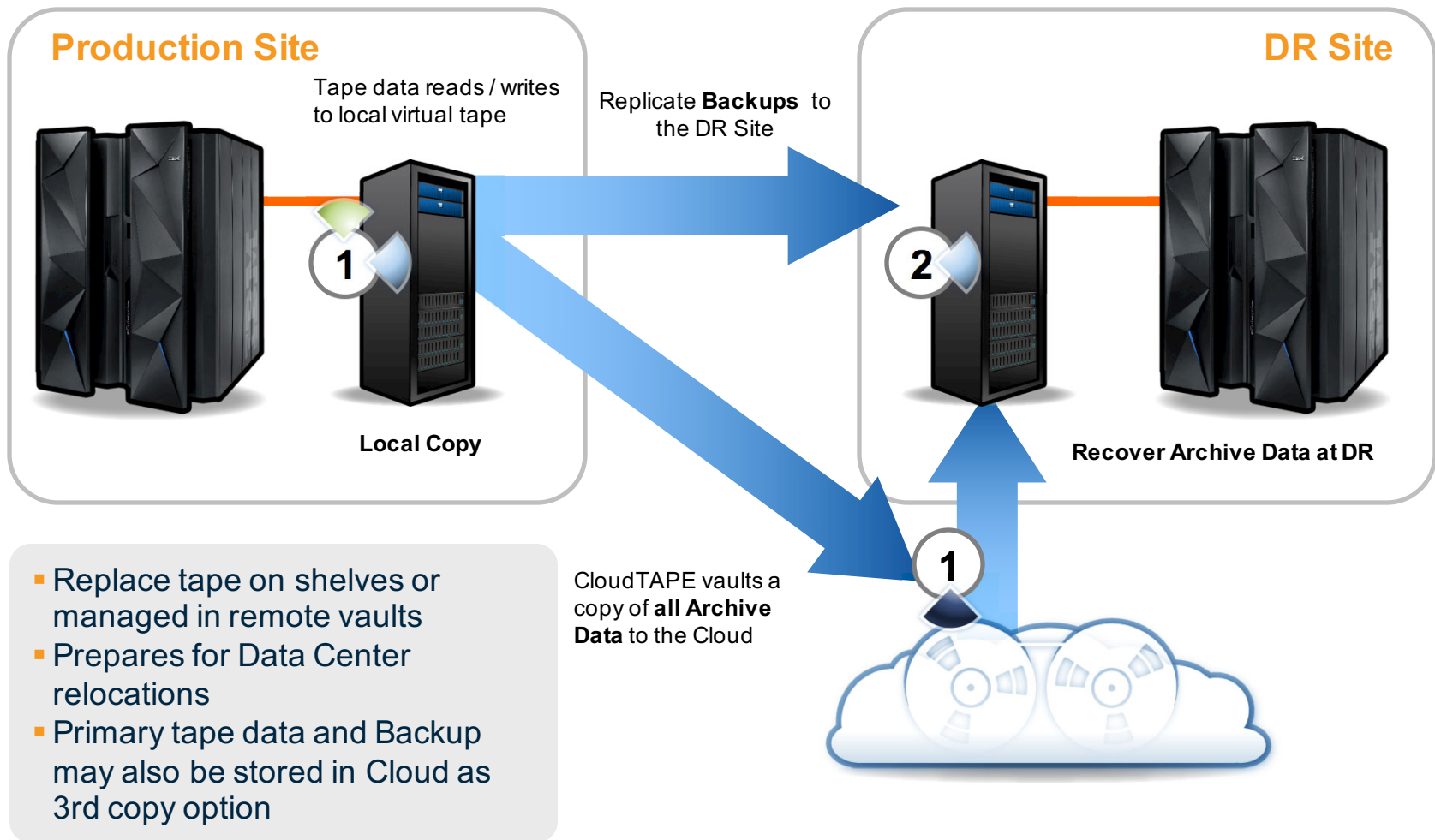
Use Case: 2nd Copy, Archive Data not stored at DR



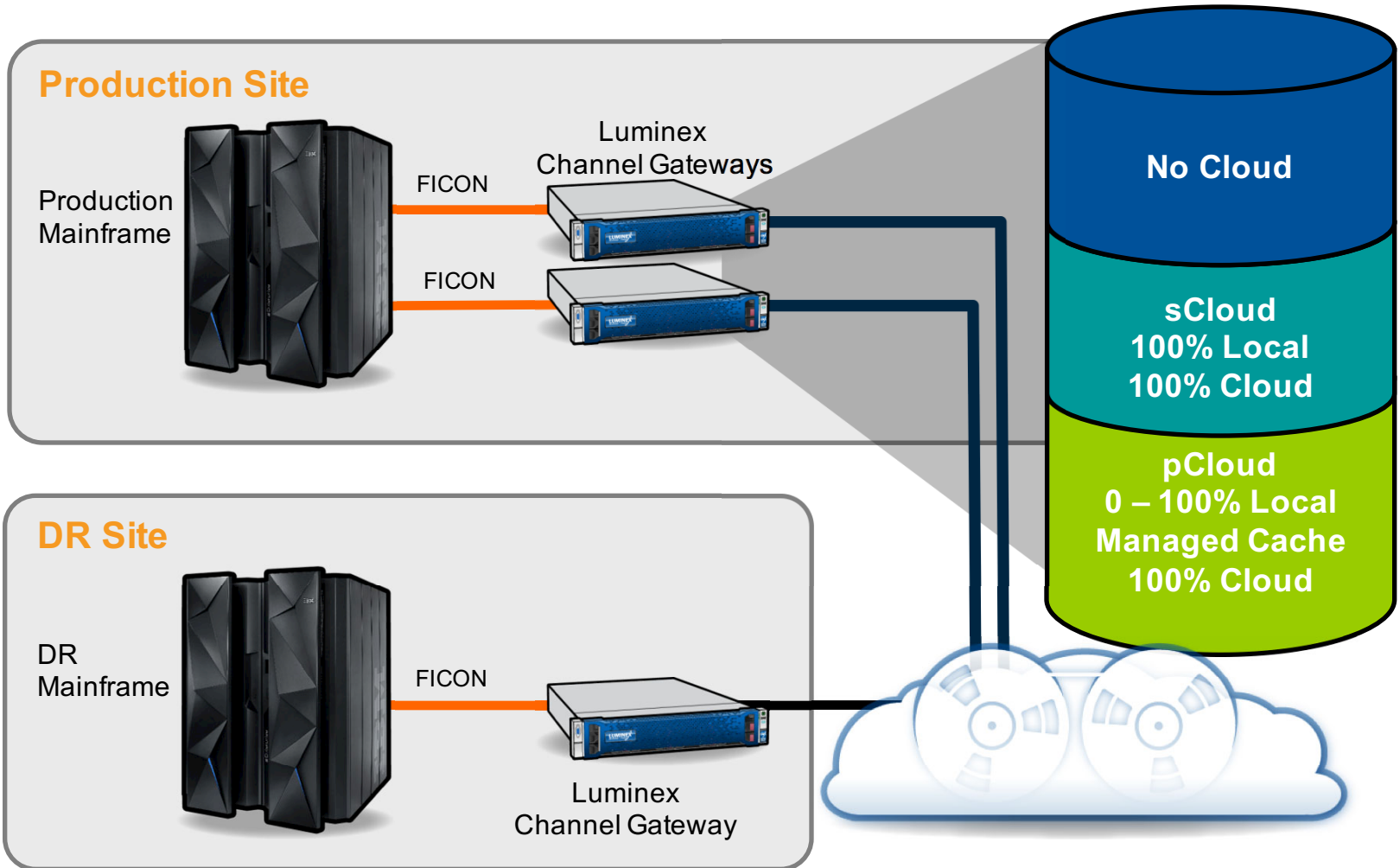
- Reduce or eliminate requirement for Archive data at DR site
- Primary tape data and Backup may also be stored in Cloud as 3rd copy option

Use Case: Offsite / Compliance / Deep Archive

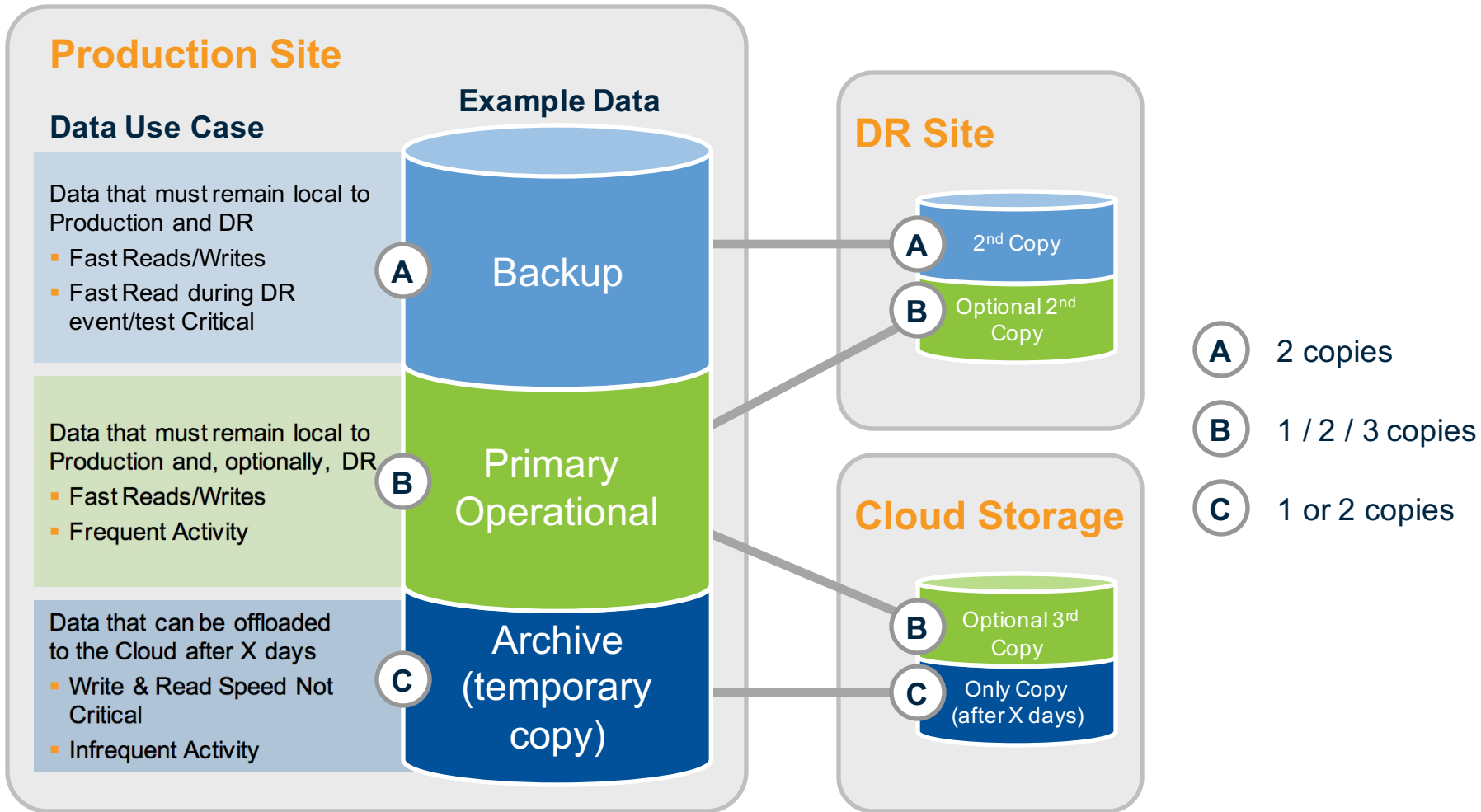
Stored Only in Cloud



CloudTAPE Storage Flexibility

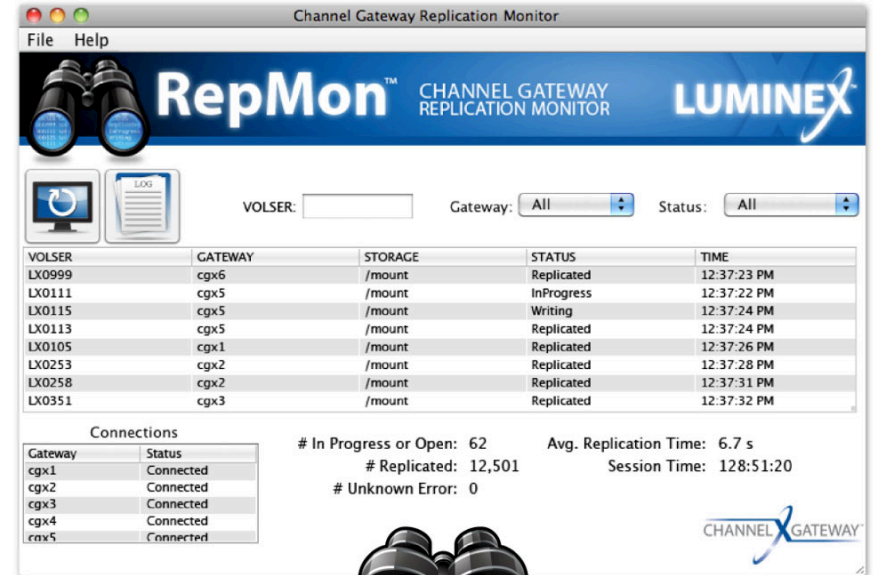


CloudTAPE Intelligent Storage Management



CloudTAPE Replication & Vaulting

- Integrated with proven RepMon mainframe VOLSER-based replication software
- Provides **real-time status monitoring and logging** of virtual tape data writes and replication to the Cloud at the VOLSER level
- Provides visual and audit capabilities to confirm when tapes are “in the cloud”
- Satisfy legal and audit concerns
- No chain of custody issues

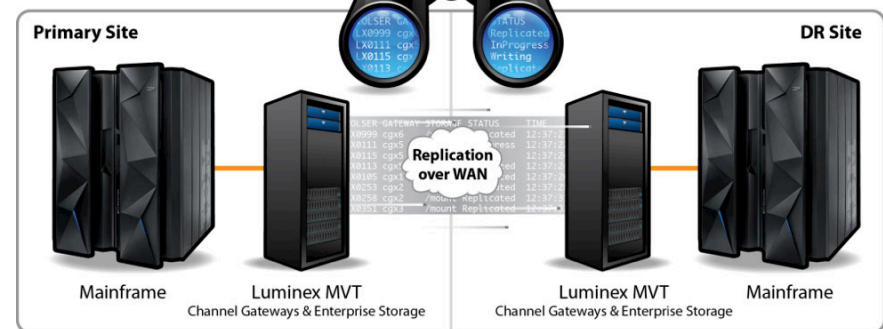


VOLSER	GATEWAY	STORAGE	STATUS	TIME
LX0999	cgx6	/mount	Replicated	12:37:23 PM
LX0111	cgx5	/mount	InProgress	12:37:22 PM
LX0115	cgx5	/mount	Writing	12:37:24 PM
LX0113	cgx5	/mount	Replicated	12:37:24 PM
LX0105	cgx1	/mount	Replicated	12:37:26 PM
LX0253	cgx2	/mount	Replicated	12:37:28 PM
LX0258	cgx2	/mount	Replicated	12:37:31 PM
LX0351	cgx3	/mount	Replicated	12:37:32 PM

Gateway	Status
cgx1	Connected
cgx2	Connected
cgx3	Connected
cgx4	Connected
cgx5	Connected

In Progress or Open: 62
Replicated: 12,501
Unknown Error: 0

Avg. Replication Time: 6.7 s
Session Time: 128:51:20



CloudTAPE Advantages

- Better Access
 - Access to a 2nd or 3rd copy of mainframe tape anywhere in the world, at any time
- Save Money
 - Eliminate the cost associated with physical tape media, shipping and off-site storage for vaulting
- Simply Secure
 - Eliminate security issues with physical media
- Compliance
 - Geographic Dispersal of Archive Data
- No changes!
 - Non-disruptive to existing tape applications and datacenter operations



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